



Robert Doane

L.Ac.,



CLASS BY THIS SPEAKER:

(How to Build a Strong & Successful Practice in Any Economy)

Integrative Approach, Great Results

2/13/10 Live-streaming LotusWEBINAR

8/28/10 LotusSEMINAR @ Los Angeles, CA and Live-streaming LotusWEBINAR

Approval for 8 CEUs/PDAs by CA, IL, FL, TX Acupuncture Boards and NCCAOM

Robert Doane, M.S., L.Ac. and his wife, Anne, started the Acupuncture & Wellness Center, P.S. in Poulsbo, WA, in 1998. The clinic rapidly became the largest private Chinese medical clinic in the State of Washington. Doane holds a Master of Oriental Medicine, is NCCAOM certified in both Acupuncture and Chinese Herbal Medicine, and is licensed to practice acupuncture in the State of Washington. He has lectured extensively on health throughout India, Europe, and the United States. Robert Doane has a passion for sharing keys to practice building with as many practitioners as possible, and to advance the effectiveness and visibility of TCM.

Lotus CEU Seminar Comments

"Bob was excellent. I attended one of his seminars several years ago. He was more dynamic, more informative this time. (Not that I wasn't impressed years ago, but certainly practice makes perfect) Very organized and a wealth of information." Anonymous

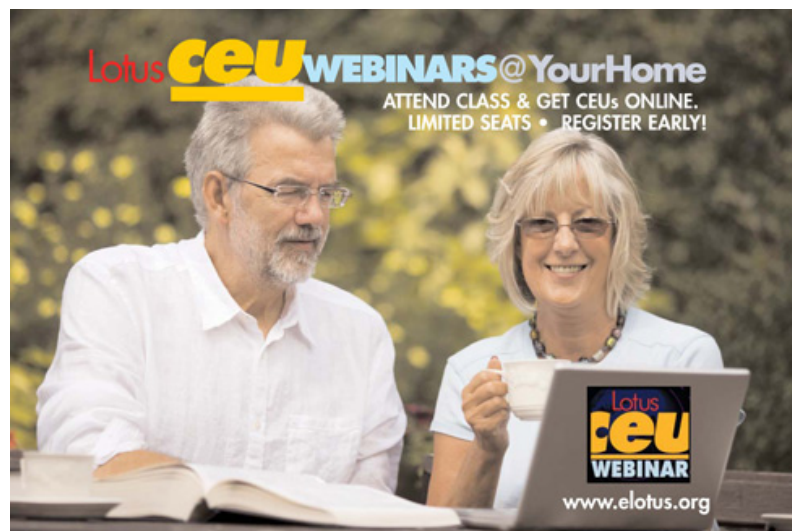
"Great instructor & services. I have known you for many years, and yet the many news topics are still helping my practice. Thank you for sharing all your experience. Clinical application is very helpful." Anonymous

Acupuncturists are becoming increasingly discouraged doing the "business" of Chinese Medicine. Almost all clinics are reporting a reduction in income and patient visits. This does not have to be the case! What most acupuncturists lack is training in a business model capable of increasing patients no matter what the economic conditions.

Robert Doane decided to bring the resources of Chinese medicine to help as many people as possible. As he pursued this goal, he learned, developed and implemented strategies and policies that made it possible not only to help many people, but also to share with other practitioners a clear and effective business model. With the largest clinic in the United States, Doane speaks from experience, and with conviction, about how you can build a strong and effective practice, starting now.

Upon completion of this course, practitioners will:

- Be able to immediately increase their patient visits and their income by 30%
- No longer have to talk patients into coming back for further treatments
- No longer feel frustrated and exhausted at the end of the day



.. Visit www.elotus.org to register ..



Lotus Institute Of Integrative Medicine™


LEARN THE SCIENCE. PRACTICE THE ART. HEAL.

LotusceSEMINARS/WEBINARS 2010 SCHEDULE

Classes are approved for 8 CEUs/PDAs by CA and IL, pending approval by TX, FL & NCCAOM unless otherwise noted below. All classes are from 9am-6pm.

TYPES OF COURSES





 LotusWEBINARS (Re-Broadcast) of past courses: FREE

 LotusSEMINARS: \$150 for 1-day package; \$200 for 2-day package*





*Hands-On Pulse Taking Workshop: \$375

 LotusWEBINARS (Live Stream): \$150 for 1-day package; \$200 for 2-day package





JANUARY

-  1/16/10 Top 50 Drugs and Their Herbal Alternatives (John Chen)
-  1/17/10 Autoimmune Disorder, Multiple Chemical Sensitivities and Chinese Medicine (Matt Van Benschoten)
-  1/23/10 Mix & Match 30 Formulas for Clinical Success (Alex Chen)
-  1/24/10 Pulsynergy Made Easy Part I (Jimmy Chang)



FEBRUARY

-  2/13/10 Integrative Approach, Great Results: How to Build A Strong & Successful Practice in Any Economy (Robert Doane)
-  2/14/10 Pulsynergy Made Easy Part II (Jimmy Chang)
-  2/20/10 TCM Iridology Part I (Robert Teng-Fang Wu) - Not approved by CA
-  2/21/10 TCM Iridology Part II (Robert Teng-Fang Wu) - Not approved by CA



MARCH

- Los Angeles, CA
-  3/6/10 Understanding the Mechanisms of Acupuncture to Enhance Clinical Outcomes (Donald Kendall)
-  3/7/10 Multiple Drug Resistance and Chinese Herbal Medicine (Matt Van Benschoten)
-  3/20/10 Recognition and Prevention of Herb-Drug Interactions (John Chen)
-  3/21/10 Pulsynergy Made Easy Part III (Jimmy Chang)



APRIL

-  4/24/10 How to Effectively Treat Gynecological Disorders with TCM (Robert Teng-Fang Wu)
-  4/25/10 Fang Jia Fang: The Art & Science of Herbal Combinations Part I (Jimmy Chang)





MAY

-  5/1/10 Top 50 Drugs and Their Herbal Alternatives (John Chen)
-  5/2/10 Gastrointestinal and Hepatic Disorders: Pulse Diagnosis & Herbal Treatment (Jimmy Chang)



Los Angeles, CA

-  5/22/10 Effectively Tackling Allergy, Sinusitis and Other Respiratory Disorders with TCM (Robert Teng-Fang Wu)
-  5/23/10 Allergy Elimination: Introduction to NAET (Devi Nambudripad)



JUNE

- Portland, OR
-  6/12/10 Female and Male Infertility Part I (Ray Rubio)
-  6/13/10 Female and Male Infertility Part II (Ray Rubio)
-  6/26/10 Acupuncture from the *Neijing* for Fantastic Clinic Results (Donald Kendall)
-  6/27/10 Chronic Fatigue and Chinese Herbal Medicine (Matt Van Benschoten)

JULY



-  7/10/10 Recognition and Prevention of Herb-Drug Interactions (John Chen)
-  7/11/10 Fang Jia Fang: The Art & Science of Herbal Combinations Part II (Jimmy Chang)



Chicago, IL

-  7/31/10 Chronic Stress, Depression, and Fatigue: How to Treat Them with Fabulous Results (Robert Doane)
-  8/1/10 The Hepatitis C Help Program: East/West Approaches to HCV and Prevention of Liver Cancer (Misha Cohen)

AUGUST



San Francisco, CA

-  8/7/10 Chinese Herbal Research: The Latest News and Applications (John Chen)
-  8/8/10 Dr. Tan's Balance Method for Traumas and Sports Injuries (Richard Tan)

-  8/28/10 Integrative Approach, Great Results: How to Build A Strong & Successful Practice in Any Economy (Robert Doane)
-  8/29/10 Dermatological, Endocrine and Genito-Urinary Disorders: Pulse Dx & Herbal Tx (Jimmy Chang)

SEPTEMBER



Denver, CO

-  9/11/10 Chronic Stress, Depression, and Fatigue: How to Treat Them with Fabulous Results (Robert Doane)
-  9/12/10 Pulsynergy Made Easy Part IV (Jimmy Chang)



Rowland Heights, CA

-  9/26/10 Hands-On Pulse Taking Workshop (Jimmy Chang) (30 people max)

OCTOBER

-  10/2/10 Mix & Match 30 Formulas for Clinical Success (Alex Chen)
-  10/3/10 Auricular Acupuncture (Li-Chun Huang)

Los Angeles, CA

-  10/16/10 Chronic Stress, Depression, and Fatigue: How to Treat Them with Fabulous Results (Robert Doane)
-  10/17/10 Case Studies: Live Discussion on Pulse Dx and Herbal Prescriptions (Jimmy Chang)



NOVEMBER

Rowland Heights, CA




-  11/21/10 Hands-On Pulse Taking Workshop (Jimmy Chang) (30 people max)

DECEMBER

Los Angeles, CA

-  12/4/10 The HIV Wellness Program: Focus on Chinese Medicine (Misha Cohen)
-  12/5/10 Dr. Tan's Balance Method for Traumas and Sports Injuries (Richard Tan)

CONTACT INFORMATION

- FAX:**  1-626-609-2929
- CALL:**  Toll-Free 1-866-905-6887 or 626-780-7182
- EMAIL:**  info@elotus.org
- ONLINE:**  www.elotus.org

REFUND POLICY: There is no cancellation, transfer or refund for the Hands-on Pulse Taking Workshop courses. Please make sure you can attend prior to registering. For all other classes, cancellations and requests for refund must be submitted in writing 30 days prior to the seminars. Refund requests will be processed after the event. No refund or transfer will be made within 30 days of the seminar. \$25 processing fee will be charged for all refunds and transfers. \$25 will be added to all on-site registrations. \$25 processing fee for refund, transfer, or on-site registration will not be given back to the attendee in the form of a gift certificate. Lotus reserves the right to cancel classes in case of unexpected circumstances. In such cases, a full refund of the tuition will be issued.